



## ***EMPLOYMENT POSTING:***

Sales Representative  
(St. Louis, Missouri)

At Columbia Chemical, providing quality additives for the metal finishing industry is our business. Since our beginning in 1975, we have specialized in developing high quality plating processes. Located in Brunswick, OH, Columbia Chemical is an ESOP Company with easy access to Interstate 71. Columbia Chemical is an Equal Opportunity Employer.

We currently have the following opportunity for a **Sales Representative**  
(St. Louis, Missouri)

### ***JOB DUTIES PERFORMED***

- Promote direct sales to new end-users in the selected territory, including;
  - Missouri
  - Southern Illinois
  - Eastern Kansas
  - Northern Arkansas
- Gather marketing data for selected territory, including;
  - Market size
  - Potential customers
  - Competition in market
- Follow-up on all incoming leads from our website and advertising for selected territory.
- Work with selected distributors to provide sales and support.
- Work closely with Columbia Chemical Technical Account Managers to provide technical service to customers.
- Other duties, as assigned.

### ***MINIMUM REQUIREMENTS***

- Experience in chemical sales.
- Bachelor's degree in business, or equivalent experience.
- Technical service experience a plus.
- Metal finishing experience a plus.

## **COMPENSATION**

- Healthcare, 401(k), Employee Stock Ownership Plan.
- Salary commensurate with experience.

## **CONTACT**

Email resume in PDF or Word format to **careers@columbiachemical.com** or mail to:

**Human Resources Dept.  
Columbia Chemical Corporation  
1000 Western Drive  
Brunswick, OH 44212**

*No phone calls please.*

